Dissertation Report

ATTUNE Technologies Pvt. Ltd

Post Graduate Diploma in Hospital & Health Management
Title

Implementation of Hospital Information System in Pharmacy

Department For In Patient Department

By

Dr. Gaurav Arora

Under the Guidance of

Dr. Vinay Tripathi

Post-graduate Programme in Hospital & Health

Management, Health IT

2013-15



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COMPLETION OF DISSERTATION FROM THE RESPECTIVE ORGANIZATION

This certificate is awarded to

Dr. Gaurav Arora

In recognition of successfully completion of his Internship and his project on Implementation of the HIS in Pharmacy module in XYZ Hospital

May 2015-05-04

Attune Technologies Pvt. Ltd.

He comes across as a sincere, dedicated and hard working individual with an inquisitive mind.

Training and reporting officer: Paramject Kaus Signature: Demonstra

TO WHOMEVER MAY CONCERN

This is to certify that Dr. Gauarv Arora, student of Post Graduate Diploma in Hospital & Health Management from IIHMR- Delhi, has undergone internship training in ATTUNE Technologies Pvt. Ltd. from 4th February 2015 to 4th May 2015.

The candidate had successfully carried out the project designated to him during the internship and had used proper scientific methods to carry out the same. The internship is in the fulfillment of the course requirement. We wish him all the best for his future endeavors.

Dr.A.KAgarwal

(Dean Academics and student affairs)

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Certificate of Approval

The following dissertation titled "Implementation Of HIS in Pharmacy Module" at "Attune Technologies" is hereby approved as a certified study in management carried out and presented in a manner satisfactorily to warrant its acceptance as a prerequisite for the award of Post Graduate Diploma in Health and Hospital Management for which it has been submitted. It is understood that by this approval the undersigned do not necessarily endorse or approve any statement made, opinion expressed or conclusion drawn therein but approve the dissertation only for the purpose it is submitted.

Dissertation Examination Committee for evaluation of dissertation.

Signature

Dr Preelly 23

CERTIFICATE FROM DISSERTATION ADVISORY COMMITTEE

This is to certify that Dr. Gaurav Arora, student of Post Graduate Diploma in Health & Hospital Management had worked under our supervision and guidance. He is submitting hi dissertation titled Implementation of HIS in Pharmacy module in a Hospital at Attune Technologies Pvt. Ltd. in partial fulfillment of the requirements for the award of Post Graduate Diploma in Health and Hospital Management.

This dissertation had a requisite standard and to the best of our knowledge no part of it has been reproduced from any other dissertation, monograph, report or book.

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Chennai.

CERTIFICATE BY SCHOLAR

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FEEDBACK FORM

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ACKNOWLEGEMENT

I would like to extend my sincere thanks to everyone, without whom it would not have been possible for me to prepare this report.

I am highly indebted to **Ms.Paramjeet Kaur** (**Reporting Officer**) **Attune Technologies Pvt.Ltd**. for her continuous guidance and support.

I would like to express my special gratitude and thanks to **Mr. Raghothaman**, **VP of ATTUNE Technologies Pvt. Ltd.** who gave me the opportunity to be a part of this firm and Project.

My sincere thanks to Mr. Aminderbir Singh, my senior in ATTUNE Technologies Pvt.Ltd and also a past Alumni of IIHMR-Delhi for his continuous support and guidance to make this project possible.

My sincere gratitude to my IIHMR mentor ,Dr. Vinay Tripathi ,Assistant Professor of IIHMR ,New Delhi for his kind assistance and support throughout my dissertation.

I would also thank **Dr.A.K Aggarwal** ,**Dean** (**Academic & Students Affairs**) and **Ms.Kirti Udayai** , **Assistant Dean** (**Academic and Students Affairs**). who took all the necessary to make sure that we are on the right Path.

I pay my sincere offering to the almighty without whose grace I would not be able to add a new dimension to my life.

Finally, an honorable mention goes to my family, friends and colleagues for their constant support, cooperation and encouragement in completion of my project.

Dr. Gaurav Arora Health Batch (2013-2015) PGDHM (IIHMR, New Delhi). Roll no - PG/13/022

ABSTRACT

This project is related to a hospital management system. It maintains records of all the operations that occur at any of the medical center. It maintains two level of users , administrator level and the user level. The administrator level encompasses the nurses and the doctors while the user level includes the receptionist and the front desk . The administrators are able to perform operations on more sensitive and confidential documents /modules that contains different information about the staff to ensure confidentiality. The modules include laboratory,treatment,consultation, and medicine stock modules. The user level is able to manage other modules such as registration and report generation for stock of medicine and staff reports.

The system enables registration of new patients, staff, nurses and doctors at the reception level. The current diagnosis details of a patient are recorded in the consultation which are retrieved as previous details upon the subsequent visit. The patient either proceeds to the treatment room or to the laboratory depending on the doctor's decision in the consultation room. In the laboratory, results are recorded in the laboratory module which are retrieved in the treatment room through appropriate search methods and the patient treated accordingly. Wrong medications are detected at this point ,since the doctor enters his identification number.

User requirements and other system specifications were collected through observation and interview methods where respondents were able to specify what was needed particularly. The current system is not in any way computerized as per the results from the collected data.

The proposed system has the following capabilities: Improve accuracy and enhance safety and efficiency in the pharmaceutical store.

ABBREVIATIONS

HMIS - Hospital management information system

HIS- Hospital information system

IT- Information technology

IS- Information system

PMS- Pharmacy management System

SQL- Structured query language

HL7 - Health level 7

SPOC - Single point of contact

VAT - Value added tax

TIN- Tax identification number

UID- Unique identification

HD- Hardware

SW - Software

SDLC - Software development life cycle

DFD - Data Flow diagram

<u>INTRODUCTION</u>

We are a visionary healthcare information technology company that delivers next generation healthcare IT products to the market Attune have designed three innovative software solutions Attune Health Kernel, Lab Kernel and Clinic Kernel. These help in managing your business better.

COMPANY OVERVIEW

Attune Technologies Private Limited, a healthcare information technology company, offers Web-based software solutions for healthcare delivery organizations. The company offers Attune Health Kernel, a Web-based solution for hospitals that integrates its departments and branches that are geographically separated; Attune Lab Kernel, a Web-based solution for diagnostic and imaging labs that integrates its collections centers, branches, and partner networks; and Attune Clinic Kernel, a Web-based solution for clinics that integrates its departments and branches when they are geographically distributed. It integrates departments from pharmacies, diagnostic labs, imaging units, physiotherapy units, wards, inpatients and outpatients units, and branches and collection centers in various geographic locations. The company was incorporated in 2008 and is based in Chennai, India.

OUR VISION

To manage world's health information

WHY ATTUNE??

Attune products produces remarkable results to the company in terms of Financial, Technical and Managerial parameters. Fast and Efficient Customer Support.

OUR VALUES

To provide innovative solutions to business problems by appropriate usage of technology

TRANSPARENCY

We take utmost care in ensuring transparency in all our engagements with our clients and our vendors. We actively share relevant information with our clients and vendors enabling them to take informed decisions in all activities pertaining to our engagement.

TRUST

Trust among various stakeholders is the key driver for a successful business. We, at Attune, strongly believe in this philosophy and leave no stone unturned to establish relationships based on mutual Trust.

RESPECT

We strongly value the relationships with all our stakeholders and greatly respect their needs and decisions. Mutual Respect and Understanding is the cornerstone of all our relationships.

WIN-WIN

We strongly believe in establishing win-win relationships with all our stakeholders. Our engagements with customers and vendors shall be based on evolving long-term win-win relationships.

OUR CULTURE

ENTREPRENEURIAL

Culture and Innovation: We actively foster Entrepreneurship and Innovation across the organization. In this era of Knowledge Economy, we strongly believe that the most valuable asset of an organization is its human talent. By promoting Informed Risk taking, we provide the ability to tap the combined potential of individual team members to add more value to our customers. For us, encouraging Innovation involves fostering a culture of applying un-conventional ideas to solve everyday business problems of our Customers. By challenging ourselves and practicing a vibrant and informal work culture, we ensure constant flow of ideas and suggestions across the organization

TEAM WORK

One of the critical success factors of our business model is the ability of our project teams to deliver effective solutions to our Customers. This requires seamless co-ordination and transfer of knowledge among various specialized teams. Ability to work in cross-functional teams is a key pre-requisite for any member coming on board. Our Recruitment, Retention, Reward & Recognition Policies are aligned to foster and encourage team work across all levels of the organization.

POSITIVE CONTRIBUTION

The organization promotes a culture where everyone is free to challenge the ideas of any other person in the organization. Every employee is expected to positively challenge the issues and come out with alternatives and in the end, the valid propositions are accepted based on objective discussions. Once a decision has been arrived at, the team goes ahead implementing it without postponing any further.

DEPARTMENTS

- 1. Sales and Marketing
- ✓ Telesales
- ✓ Direct Sales
- 2. PMG department
- 3. Product Development Department
- ✓ HIS
- ✓ LIS
- ✓ SME
- ✓ Quality testing team
- 4. Release Department (Integration of all the software into one module)
- 5. Implementation Department
- ✓ HIS
- ✓ LIS
- 6. Support Department
- ✓ Human resource
- ✓ Finance
- ✓ Administration

PRODUCTS

ATTUNE HEALTH KERNEL

Attune Health Kernel is a complete state of the art, secure & web-based solution for hospitals that integrates all its departments & branches even when they are are geographically distributed.

ATTUNE LAB KERNEL

Attune Lab Kernel is an advanced and contemporary software that combines all its collection centers, branches and partner network into a single platform to facilitate easy functioning.

ATTUNE CLINIC KERNEL

Attune Clinic Kernel is a path-breaking innovation for various clinics worldwide which integrates all the departments and branches irrespective of their geographical distance and distribution.

ATTUNE IS:

Focus on Business Benefits & Usage

The biggest challenge in any technology implementation is not the technology itself, but its relevant usage. Our relentless focus on business relevance and usability provides visible return on investment in shortest possible timeframe.

Truly Integrated

Our product not only integrates all your departments from pharmacy, diagnostic lab, imaging units, Physiotherapy, Wards, Inpatients and Outpatients, but also integrates branches and collection centers in different geographic locations. The integration can be extended even to your partner organization.

True SAAS and Customizable

SAAS provides various benefits for customers but normally comes as standard product without customization. However, we understand that whether it is SAAS or not, our customers want customization. True to this spirit, our technology solution is SAAS software that is highly customizable for each customer making us unique.

Pay As You Go & Use

Customers get to use the software on a monthly rental model and for the modules that they want. Pay for what you use and on the go reducing the risk of exposure to huge upfront expense for software implementation.

Excellent Service & Support

Service makes the biggest difference between efficient adoption of technology product and its failure. Being a truly web-based product with complete configuration and management capabilities, it can be completely managed from a single point making it extremely simple to manage & support

OUR MANAGEMENT

Arvind Kumar Founding Member & CEO

Dr. Anand Gnanaraj Advisor – Medical Innovation

Ramakrishnan Founding Member & COO

Mohanaraj.P Founding Member & Business Development

Parthasarathy Head Sales & Marketing

Devapriya Clinical Specialist

Vijayaraghavan TV Solution Architect

A.Ragothaman Delivery Manager

ABOUT DIRECTORS
Mr. Ravindran Govindan Chairman
Mr. Mohan Kumar Board Member and Executive Director
Mr. Arvind Kumar Board Member and CEO
Mr. Ramakrishnan COO

MODULES & FEATURES OF OUR HIS

Patient Registration

- Family, Employees, Corporate or Insurance Patient Registration.
- UHID (also National IDs), Comprehensive Details, Smart Card System.
- VIP, Proxy, Foreign National Registration.

Billing & Revenue Cycle Management

- OP, IP, Day Care, Surgical Billing.
- Package Definition & Billing.
- Cash Payment Controls, Cash Tally, Multi-mode, Multi-currency.
- Discounts, Refunds, Cancellations, Write-offs, Dues.
- Service Charges, Tax Policy.
- Cash & Cheque Deposit(to Bank) Tracking.
- Cash Expense Management.
- Doctor & Department Service Fee Calculation.

Client Management & Credit Control

- Flexible pricing definition, Multi-rate card, Discount Policy.
- Invoice Cycle, Turn-Over Discounts, Credits & Debit Logic.
- Service Eligibility, Co-Insurance, Co-Payments, Multiple formats.
- Credit Control Policy, Discountable, Taxable & Reimbursable Slab.
- Automated, Bulk Invoicing & Publishing (Email, SMS Supported).
- Account Receivables & Payables Tracking System

Doctor Schedule & Appointments

- Clinic-wise, Specialty-wise, Centre-wise, Doctor-wise Schedules.
- New, Recurring, Follow-up Appointments.
- Transfer, Vacation, Re-assign Appointments

Modality (Diagnostic) Schedule & Appointments

- CT, MRI, USG, Echocardiology, TMT Schedules.
- Corporate Health Check Appointments.

Accident & Emergency Care

- Emergency Registration.
- RTA/MLC Log (Medico-Legal).
- Triage & Patient Criticality Dashboard, Status Tracking.
- Diagnostic, Pharmacy Orders, Billing.

Procedure Management

- Dialysis Workflow & Clinical Records.
- Physiotherapy Workflow & Clinical Records

Day Care Management System

- Insurance, Non-Insurance Day Care Treatment Plans.
- Programs-Scheduled Visits, Services, Products, Flexible Rate Cards, Discount Policy.
- Advances, Deposits, Offset, Adjustments, Credit, Due Management.

In-patient Management System

- Admission, Client / Employer Tagging, Service Eligibility Check.
- Room, ward, Bed Management Transfer, Retention, Booking, Cancellation.
- Nursing Management Vitals, Progress notes, Immunization, Orders, Status Tracking.
- Insurance, Corporate Enrollment, Cashless program Tracking.
- Operation Theatre & Surgical Management.
- Service Eligibility, Out-of-Package Alerts & Tracking.
- Discharge Process-Billing, Settlement, Checklist.

Doctor Consultation & Electronic Medical Record

- Out-Patient EMR, General Practice, Ante-Natal Clinic, Emergency Notes.
- Medical Coding (ICD-10).
- Admission Notes, Procedure Notes, SOAP / Progress Notes.
- Hemodynamic Monitoring, Surgical Notes, Anesthesia Notes.
- Discharge Summary, Birth & Death Notes.
- Medical Record Tracking & Maintenance.

Blood Bank Management System

Donor Screening & Database Management.

- Phlebotomy & Blood Component Separation.
- Storage, Inventory Management.
- Recipient Request & Blood Issue.

Lab Information System

- Orders, Phlebotomy, Accession, Home Collection.
- STAT, Timed Specimen Collection, Sample Bar-coding.
- Test Results, Delta, Formula, Validation, Decision Support.
- Sample Rejection, Outsourcing, Test Reruns, Reflex, Dilution.
- Validation, Co-authorization, Second Opinion, Auto-Authorization.
- Auto-result Publishing & Dispatch System, e-Signatures.
- Point-of-Care Monitoring (Bed-side, Field, Operation Theatre).

Radiology & Imaging Information System, PACS Support

- Modality Appointments, Radiology Orders.
- Patient Preparation Checklist, History.
- Reports, Images, Authorization Workflows, Auto-Publishing, e-Signatures.

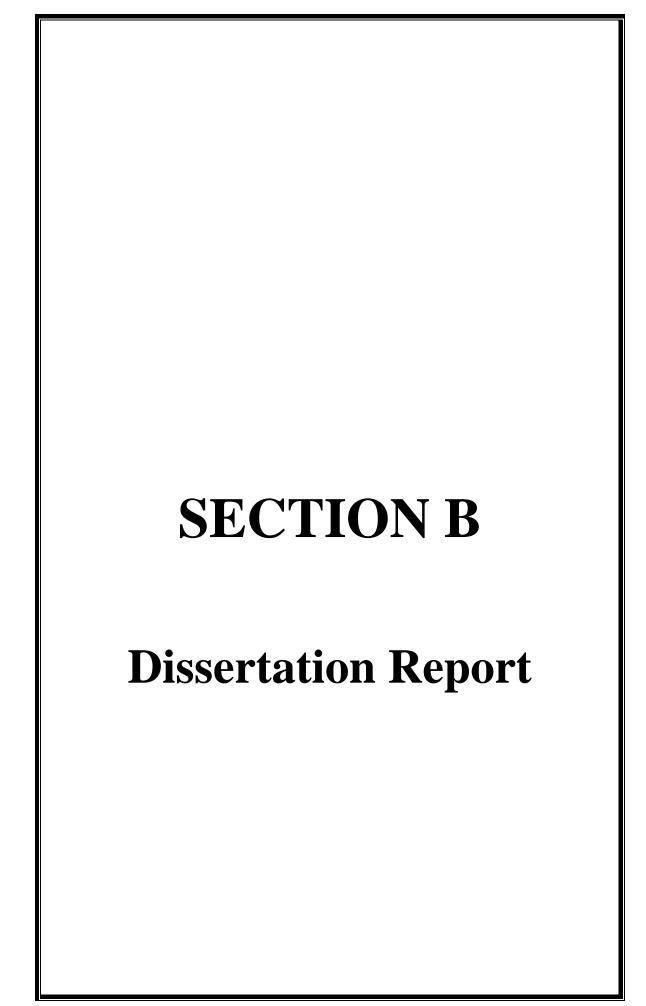
Purchase, Inventory Management & Consumption Tracking

- Inventory Packaging, Supplier Quotation.
- Supplier Analysis & Purchase Decision Support System.
- Centralized or De-centralized Purchase, Approval Workflow.
- Distributed, Scheduled Supply Chain & Stock Receive Functions.
- Stock Damage, Store & Supplier Returns, Re-orders.
- Supplier Payments, Credit & Debit Adjustments.

Pharmacy Information System (Drugs, Opticals)

- Central and Distributed Points of Sale.
- Prescription-controlled Pharmacy Sales, Sale Returns.
- Pharmacy Billing OP, IP, Surgical Replacements, Non-hospital Public.
- Drug Expiry, Schedule H, Critical Alerts.
- Opticals Glass, Contact lens Retail System.
- Client & Insurance-based Pharmacy Billing.
- Hospitals & Pharmacy Billing Settlement Workflows.
- Tax, Discounts, Refunds, Cancellations, Dues, Write-offs.
- Cashless Billing, Flexible Consumer Plans & Discount Offers.

Referral System
 On-line In-bound & Out-bound Referral System. Referring Doctor, Centre tracking System.
Telefiling Botton, Centre tracking System.



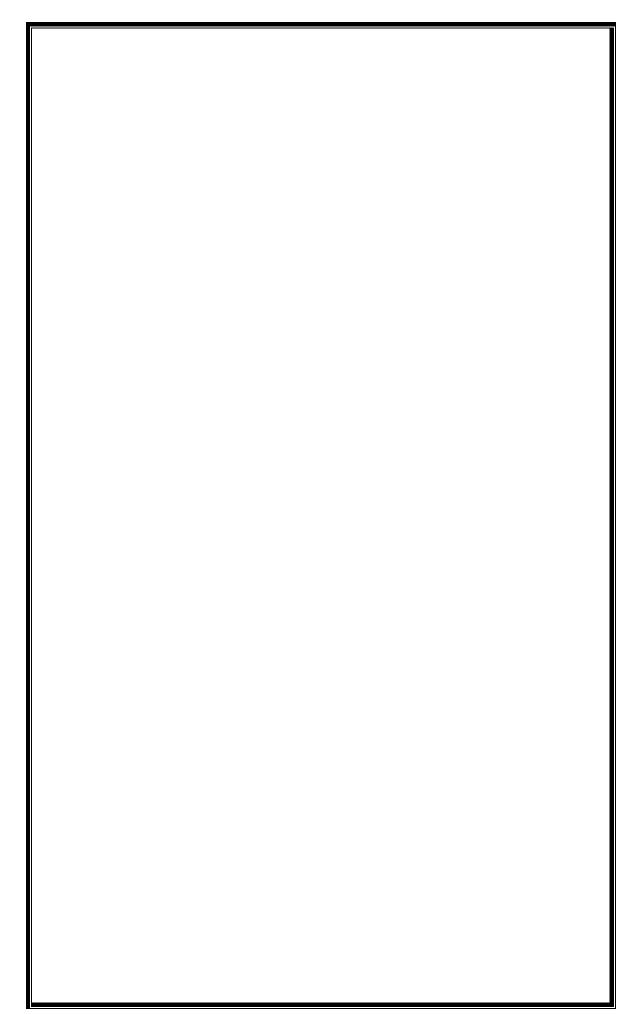


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INTRODUCTION OF HOSPITAL

Xyz Healthcare Group is one of the largest healthcare providers in Punjab with a network of four operational hospitals at Mohali , Nawanshahr , Khanna and Hoshiarpur and with two new branches coming up at Amritsar and Bathinda. Xyz Hospital , Mohali has a capacity of 200 beds and is providing treatment to more than 1,00000 patients every year.

The departments are managed by a team of highly qualified and experienced doctors and paramedical staff who have trained at premier institutes of the country. The hospital is enjoying leadership position in the fields of Oncology, Cardiology and Cardiac Surgery, Nephrology, Urology, Critical care, Orthopaedics and Joint Replacement, Trauma and Neuro Surgery. Other departments include Plastic / Reconstructive & Cosmetic surgery (including hair transplant), New Natal ICU, Gynaecology & IVF.

The group is expanding at a fast pace and new facilities are being developed at strategic locations across North India.

Xyz Healthcare group is committed to a strong code of ethical conduct and subscribes to honest and transparent medical services. It aims to be the largest and most respected healthcare provider in the region.

PROBLEM STATEMENT

The maintenance of records is manual in the hospital. Due to this problems are seen . These are as follows -

- 1. Lack of immediate retrievals of data
- 2. Lack of immediate information storage
- 3. Lack of prompt updating
- 4. Error prone manual stock taking
- 5. Preparation of accurate and prompt reports
- 6. Security issue of data
- 7. Difficult to keep track of inventories with regards to the drugs in the store, expiry date, quantity of drugs available based on the categories and their functions.
- 8. Ordering of drugs is being carried out manually which is time consuming process.

REVIEW OF LITERATURE

Information system is generally designed to encounter particular purposes. Every field is trying to adopt the IS for improvement in their current working status and to bring efficiency in their operations. One of the most important fields is healthcare. It is considered as a complex field while providing services to the people because it involves the organization and involvement of many professionals. This organization and involvement of professionals means proper sharing of information about patients between healthcare workers. It is a very complex task for the workers in the health sector to share bulky paper based patient information between different sites and physicians. The solution is to achieve the sharing of information through computer based IS in health sector (Eason, 2010).

In short, IS in healthcare can enhance the quality of work and promote improved patient care. The ideal IS for healthcare sector, however, does not yet exist. Furthermore, what is ideal within one healthcare setting may not be deemed so in another and what is considered to be ideal may change over time (Baus, 2004). Ammenwerth et al. (2004) stated that healthcare sector without IS based on Information Technology (IT) and related applications for gathering and sharing of clinical information are unimaginable. Moreover, the administrative, financial and clinical features of a hospital can also be well managed through a complete and unified Clinical Information System which is also termed as Hospital Information System (HIS). Berg (2001) has said that the main goal of HIS is to attain the best potential support of patient care and administration by electronic data processing. It is

one of the enormous features of HIS that management can access the required information at right time for effective and efficient decision making. Berg (2001) has further said that HIS can help in improvement of patient care by accessing data and it enables a hospital to move from retrospective to a concurrent review quality and appropriateness of care. After introducing HIS in hospitals, it is seen that improvement in hospital management and patient care is achieved. Moreover, it reduces the treatment cost for patients and it has enabled the doctors to spend less time for retrieving the accurate patient records (Sagroglu & Ozturan, 2006).

Over the last few years, cost of high quality services and patient satisfaction has enormously increased and the best solution to cope with these issues is HIS. HIS ensures the patient satisfaction, improve hospital processes and to provide high quality services with reduced cost. HIS implementation in hospitals is considered to be complex as compared to the other information systems in other different organizations. Sagroglu and Ozturan (2006) has stated that system infrastructure design, requirement specification, master data collection and definition, integration with other systems, localization, training, and final system test are the main activities of implementation phase of HIS.

Sagroglu and Ozturan (2006) has drawn from the work of Ash et al. (2004), Ball (2003), Berg (2001) that there are some difficulties which may come across during the implementation of HIS. A hospital may face many difficulties in the implementation process of HIS.
Sagroglu and Ozturan (2006) have pointed out the following areas to be concerned with the implementation of HIS:
☐ Lack of information about HIS implementation
☐ Ignorance of administrative needs of hospital
☐ Infrastructure and planning of implementation process
☐ Balance between different departments and end users
☐ Redundancy and inaccuracy of master data
There are also some recommendations which Sagroglu and Ozturan (2006) has discussed. These are:
☐ Requirements of stockholders should be properly understood and then proper planning should be started.
☐ Failure and success factors from others should be considered.
$\hfill\Box$ Proper training of the user groups should be ensured for successful implementation of HIS.
☐ Training of doctors, nurses and department secretaries must link the IS to actual clinical settings.
☐ There might be some resistance from the doctors towards the system and it can be overcome by proper motivation to use the systems.
☐ End users should be involved in the implementation.
☐ While implementation of HIS, hardware infrastructure planning must be effective.
The structure and culture of an organization have deep effects on the implementation of any project within an organization. According to Wanyama and Zheng (2010), organizational culture can help in drawing the linkage between the technology adoption and organizational growth. The main and important requirement for HIS implementation is to gain better understanding of organizational culture and how it facilitates or bounds the implementation process of an HIS. To gain better understanding of IS development, implementation and its uses; the important thing is to comprise a better understanding of how people actually work, social practices, and the culture of organization. Wanyama and Zheng (2010) have further explained that culture has a dominant effect on employee's

attitudes towards job satisfaction and commitment to the organization and their talent or

readiness to adapt and perform well.

According to Houser et al. (1984), any hospital wishing to implement an IS must effectively work through the change process to achieve positive outcomes. The implementation of a HIS needs numerous elementary tasks to be performed. These include site preparation, environmental factors, a project team, implementation and system testing. It further requires the staff willingness, relevant software and installation of sophisticated high technology. Implementation of HIS in any hospital can be lead to success by proper change process. Change process plays an important role in introducing new IS in any organization (Houser et al., 1984).

Kotter (1996) has described that for successful implementation of IS, first the organization create a sense of urgency, powerful coalition creating a vision, communicating the vision, empowering others, planning for short term wins, and institutionalizing new approaches as the most important factors leading to thriving implementation. Kotter (1996) mentions that the most common factors to control the success of implementation is the managerial skills to manage the transformation and communication during this transformation. Two factors are involved for HIS implementation through change process these are social and technical factors. Social factors are more critical than the technical factors, as people that have to be the part of major change.

Kotter (1996) has further described that the change process takes much time for its success. It is also clearly described by the Rogers et al. (2003, p. 104105) by quoting this "Rome wasn't built in a day". According to Rogers et al. (2003) change takes time and if we move too fast, our best people will leave and we will end up with worse results. From all this discussion, the success of implementation of HIS can be assured if there will be some changes which have to be made in the Hospital before implementation, so that the implementation may be useful and successful. There are some important factors which may assure HIS implementation to be successful or become responsible for the failure of implementation process of HIS. Baus (2004)

has described these factors in light of the socio-technical approach.

According to Baus (2004), the factors that are responsible for success or failure of HIS implementation are usability, leadership, technology, organizational structural change, and training and training support.

☐ Usability

Before introducing HIS into a hospital settings, there must be redesigning the way the office works (Baus, 2004). For providers and staff to adequately learn how to use the new system, they must be provided with time, training, and financial investments.

☐ Leadership

Strong leadership in support of the implementation of HIS is crucial in successful implementation. According to Wager et at. (2000), the leaders are referred to healthcare professionals who are committed to use the HIS to improve quality of care. Baus (2004) has explained that the leader in support of the HIS understands the impact that this new healthcare IT has and may increasingly have on healthcare delivery, while also understanding how to manage this impact.

Technology

Technology facilitates successful implementation of HIS. Hersh (2002) explains that healthcare sites must have the appropriate technology and infrastructure to start the implementation process. Baus (2004) has stated that the lack of IT in implementation of HIS is major hindrance. Terminology for technology must be made regular to guarantee the meaning of the terminology.

☐ Organizational Structure Change

Baus (2004) explains that in some cases the organizational nature of HIS implementation is more important than its technical components. HIS can modify the working relationships between the people working in the hospital and it has positive effect on the ways in which hospital staff work together provide health care, and carry out their daily work practices. According to Wager et al. (2000) the impact on the organizational structure must be understood before the successful implementation of HIS.

☐ Training and Technical Support

A hospital may not achieve the necessary goals only by implementing HIS. Such system cannot work properly until proper training is provided to the people who will use this. On-site technical support and trainings is must for user so that they can feel comfort while using the system successfully. Before implementing the HIS, make sure that the requirements of the physicians will be fulfilled by new system. When implementation of new IS is completed then for the success, proper training is required to reduce failure rate (Baus, 2004).

Baus (2004) has stated that Socio-technical approach enforce that the design of the HIS must be shaped in the region of unique requirements of the clinical setting. Berg (1999) has explained that the socio-technical approach offers attention to the social, or human, variables that have a noteworthy impact on the success of HIS. Users must be involved during the designing phase of HIS. According to Kyng (1994) the involvement of user is a Scandinavian approach for better understanding and fruitful results.

Socio-technical approach is an integrated approach which demonstrates that the technical and social considerations are to be intimately linked. This approach does not treat the present, traditional condition of clinical healthcare as unorganized and is required to repair. Instead it attempts to contribute and reinforce areas of already existed patient care system (Baus, 2004).

According to Berg (1999), socio-technical approach does not order to use electronic medical record as a substitute of the traditional paper medical record but it stresses the use of HIS as a tool having potential for important developments in the excellence and accessibility of the patient records and monitoring health status. Baus (2004) explained that any change in healthcare sector takes place in combination with the present skills, methods and positive approach.

HIS IN DEVELOPING COUNTRIES

There are a lot of studies made on the topic of HIS. On behalf of the results and development plans, we can say that there is a need for reinforcement of hospital management IS. It is proved as a difficult and tough task, especially in developing countries because of organizational complexity, partitioned and clumsy organizational structure, unrealistic ambitions and sustainability issues (Braa et al., 2007).

An IS may fail or it can be successfully implemented in any environment. In both developing and developed countries the research contains success and failure issues. In the famous papers entitled "Leading Change" and "Crash" by Kotter (1996), and Collins and Bicknell (1998) respectively, they have listed the main issues related to the results of implementation of ICT projects.

Kotter (1996) emphasized on the factors like sense of urgency, powerful coalition, creating a vision, communicating the vision, empowering others, planning for short-term wins, consolidating improvements and anchoring new approaches in culture. These steps can also lead to the successful implementation of HIS.

Collins and Bicknell (1998) have tried to explore the failure factors and found out that the main failure factors during implementation process are complacency, over-rating of the computer technology, over ambition, over reliance on ICT professionals and ICT consultants, excessive confidence in the power of the contract to penalize an underperforming ICT company and trust in costly custom built software. The technology is playing a vital role in healthcare sector of developed countries as well as developing countries. It has ability to improve both the clinical and management operations of hospitals.

Malik and Khan (2009), influenced by Kotter (1996), and Collins and Bicknell (1998), have suggested that for leading successful implementation of IS in any organization there must be some change process. Malik and Khan (2009) have explained that the developing countries are facing problems to get benefits of ICT in health sector. The success rate of HIS implementation is very low in developing countries. There are scarce examples on successful implementation of HIS in developing countries as compared to developed countries. In developing countries the studies from the developed countries cannot be utilized as guideline for the implementation process because in both, the working culture and circumstances are different.

In other developing countries like Bangladesh where the government is working on basic health services for its people, there is limited knowledge about the status of HIS and some projects in relation to IS in health care. Bangladesh is using some innovative technologies to solve these problems and achieve better health outcomes in the country. Anon (2009) says that while HIS implementation, Bangladesh is facing problems like lack of ICT literature, limited financial resources to buy latest technology (computers), recruitment of ICT staff, poor record keeping and expensive ICT connectivity.

Similarly in Belize, Ethiopia, Ghana, Haiti, Indonesia, Kenya, Mexico, Mozambique, Peru, and Rwanda there are various problems regarding HIS. All these countries are facing critical HIS challenges. These challenges include data collection problems, lack of skilled staff, poor equipment, poor infrastructure, inadequate funding for ICT, policy standards and development national automated HIS. They are trying to cope these issues and working hard to improve the health care (Anon, 2009).

Regarding the failure and success rate of HIS in developing countries, Heeks (2002, p. 102) states, "There is no evidence, nor is there any theoretical rationale, to support the idea that failure rates in developing countries should be any lower than those in industrialized countries. Conversely, there is evidence and there are plenty of practical reasons—such as lack of technical and human infrastructure—to support the idea that failure rates in developing countries might be higher, perhaps considerably higher". It means that the evidence of IS success and failure rate in developing countries is very limited. The available studies emphasize on factors rather than rate of success and failure.

E-healthcare is referred to the 21st century healthcare. It offers additional services such as hospital information system, electronic health record, and telemedicine. In order to understand the HIS implementation, challenges regarding e-health are also to be considered. According to Omary et al. (2009) many countries from both developed and developing settings, know the possible advantages of implementing e-healthcare but there are various challenges to be tackled prior to its adoption. These challenges differ in developed and developing countries. Omary et al. (2009) explained that developing countries have lack of funds, low rate of internet usage, low bandwidth, lack of healthcare rules and regulations, lack of acceptable privacy, and security concerns. Igira et al., (2007) stated that organizational structure is also a big challenge while designing HIS. On the other hand Igira et al., (2007) further described that developed countries such as Canada, Singapore, USA and UK had invested enormous amount of money for motivating e-healthcare acceptance while developing countries still depends on the traditional healthcare systems. Huge investment by developed countries is inspired by the problems related to the traditional healthcare setup such as repetition in patient's records, more time consumption while formulating new patient's records and rise in cost of providing patient care due to manually conducted procedures. From this discussion it can be said that main challenge which become hindrance in the way of implementation of HIS in developing countries as compared to developed countries is lack of funds and motivation.

OVERVIEW OF PHARMACY MANAGEMENT SYSTEM

INTRODUCTION

Pharmacy Module is a Windows based, user-friendly program. Its main functionality is to bring about control over the acquisition, distribution, use, and disposal of pharmacy supplies, in order to carry out the primary responsibility of meeting the demands for an efficient and effective stores-system.

The Pharmacy module is an integral HIS module that provides IT support for hospital pharmacy personnel. Maintaining data consistency with local medicine inventory (e.g. at the ward, in clinics, laboratories) supports the management of pharmaceuticals throughout the medical facility.

Pharmacy Management module that allows for generating supply orders, receipt of supplies, stock management, monitoring of life of items, detailed inventory management and analysis and retail sale of stocks both in OP and IP settings. The module supports medication verification, order clarification, dispensing, stock area management, clinical interventions, decision support and reporting.

It has a built-in drug database that covers all generics as per Indian Pharmacopeia and National Formulary of India and more than 110,000 branded drugs sold in India and is fast growing (easily the biggest and only such Drug Database & Information Framework in India). This database is kept updated regularly by a team of domain experts . The Hospital OP Pharmacy, IP Formulary and the physicians work out of the same drug database which enhances safety of care and efficiency of operations.

KEY BENEFITS

By using PMS, pharmacists and physicians increase patient safety, accelerate efficiency around administrative tasks, improve care coordination and more.

PMS Key Benefits

- Enhanced patient safety due to reduced medication dispensing errors, timely administration of medications, and reconciliation of medication on admission and discharge.
- Improved efficiency of pharmacy staff by automating the ordering, dispensing, and inventory management processes.
- Easily adapted to accommodate organization workflow, standards, and practices leading to less disruption and higher user adoption

KEY FEATURES

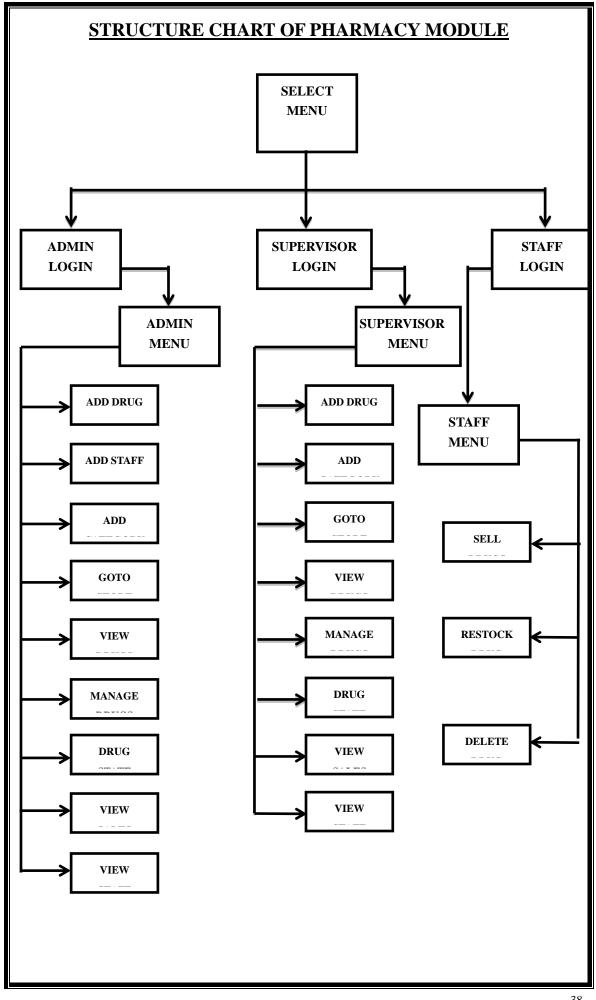
With secure, real-time electronic access to a patient's complete drug profile, pharmacists and physicians can make better informed decisions to improve patient care.

A key element of a patient's electronic health and fitness record, PIS is really a digital hub that joins pharmacists, medical professionals along with certified healthcare companies so they can view each other as well as contribute to patient medication information.

This module deals with the activities such as:

- Inquiry
- Quotation
- Purchase order
- Online approval,
- Pharmacy drug configuration
- Pharmacy stores configuration
- Drug issue to patients and billing
- Unit dosage facility
- Supplier information
- Maintenance of drug inventory
- Automatic reorder level setting
- Purchase Requisitions

- Purchase Order
- Online request for stock from various sub-stores
- Online stock transfer
- Maintenance of stock at different sub-stores
- Return of items nearing expiry
- Destruction of expired items
- Physical stock verification and adjustment
- · Goods receipt
- Stock Transfer (inter store stock transfer)
- · Stock Adjustment
- Stock in Hand reports



	PROJECT OBJECTIVES	
1) 2) 3) 4)	To understand the current process flow of the Pharmacy Department. To understand the different steps of Implementation and Implement them for Pharmacy module To understand the operational issues in implementing this Module. To analyze the feedback of staff using Pharmacy module.	for

FINDING OBJECTIVE 1 **PROCESS FLOW** Indent demand sent from Issuing of indent done by the station to the pharmacy pharmacist (Issue page consist of Order detail, Substitute Item , Break up item , final item ,Bar code, patient category) GDA deliver the indent packet stations (no to specific quantity or packet of indent is considered) P R IP tax invoice is attached to the I packet and is handed over to the GDA N T While dispensing the drugs into the packet pharmacist again recheck the drugs as per the issue note IP Tax invoice handed over to IP Tax Invoice(consist of item the pharmacist and the drugs name, Issue item name ,Batch, are dispensed according to the expiry date, quantity, Price, tax issue note

FINDING OBJECTIVE 2

STEPS OF IMPLEMENTATION

There are various steps that we have to perform while Implementation process.

- System Study: First of all we have to understand the present structure of the hospital where we are going to implement our HIS system, like what is the Process flow of that hospital, weather they are doing work Manually or some other IT system is used by them, and if they are using an IT system then what is the reason that they want new system.
- Gap Analysis: Then we need to do gap analysis in their existing system and we compare with our system and find the gaps.
- Master Data Collection: Then we collect the master data of that particular organization, usually we have some formats on which we collect various details which that organization needs in the software, various details like, the Logo of the organization, address, Bill format, VAT Tax, TIN number, Doctors details, Rooms details, Treatment details, Laboratory details, Duty timing of staff details etc.

To collect this data one employee of the organization is assigned to us and that person is known as Single Point of Contact (SPOC). Usually this SPOC remains with us and helps throughout the implementation process.

After collecting the data clint sign this document and then we send this details to the back-end team which is Product Development Team.

- Instant User: Then Back-end Team will create an Instant User.
- Internal Check: Then using this Instant user we do repeatedly internal check of the software with the help of support team.
- Training: Then at the client place we start giving Training to the end users, with the help of SPOC.
- Parallel-Run: After training is given then software is run on an trial basis that means parallel with their existing system to check the user compatibility, this stage usually go for 2-4 days.
- Go Live: Then after Parallelo-derm Go Live stage comes which means all the older system are stopped and only Atunne software runs.

• Monitoring: Then after Go Live we remain at client place for 2-3 days and check weather system is working smoothly or not or if any user is facing any kind of problem/issue then we solve any issue if occurs.

ACTIVITIES LISTED ARE

- A. System Study
- B. Gap Analysis
- C. Master Data Collection
- D. Instant User
- E. Internal Check.
- F. Training
- G. Parallel-Run
- H. Go Live
- I. Monitoring

4					
Activity	Task name	Immediate Predecess	Duratio n	Start	Finish
		or.	In wks		
A	System Study	-	1	Week 1	Week 1
В	Gap Analysis	A	1	Week 2	Week 2
С	Master Data Collection	В	2	Week 3	Week 4
D	Instant User	С	1	Week 5	Week 5
Е	Internal Check	D.	2	Week 6	Week 7
F	Training	E	2	Week 8	Week 9
G	Parallel-Run	F	1	Week 10	Week 10
Н	Go Live			Week 11	Week 11
Ţ				w. 1 11	W 1 11
1	Monitoring		1	Week 11	Week 11

GANTT CHART

Activ ity	WEEKS											
lt.y	1	2	3	4	5	6	7	8	9	10	11	12
A												
В												
С												
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Expected time

Actual time

SYSTEM ANALYSIS

System Study: First of all we have to understand the present structure of the hospital
where we are going to implement our HIS system, like what is the Process flow of
that hospital, weather they are doing work Manually or some other IT system is used
by them, and if they are using an IT system then what is the reason that they want new
system.

CURRENT SYSTEM IN THE HOSPITAL IS MANUAL DRAWBACKS OF CURRENT MANUAL- SYSTEM

- 1. The current manual system has a lot of paper work .
- 2. To maintain the records manually, it is a Time-consuming job.
- 3. With the increase in database, it is a massive job to maintain the database.
- 4. Significant amount of time is allocated for writing the order as the pharmacist needs to go through the stock balance and make rough estimate for the amount to order based on Figures.
- 5. The state of drugs in stock is manually checked.
- 6. Mistake of selling expired drugs to customers.
- 7. Too much workload on employees.
- 8. Filing cabinet in the pharmacy with paper record.
- 9. Lack of security for the records.

GAP ANALYSIS

• Gap Analysis: Then we need to do gap analysis in their existing system and we compare with our system and find the gaps.

As their existing system is Totally Manual, so much of time is not devoted to find the gaps. As all the gaps are already well understood during the system study.

MASTER DATA COLLECTION

• Master Data Collection: Then we collect the master data of that particular organization, usually we have some formats on which we collect various details which that organization needs in the software, various details like, the Logo of the organization, address, Bill format, VAT Tax, TIN number, Doctors details, Rooms details, Treatment details, Laboratory details, Duty timing of staff details etc.

To collect this data one employee of the organization is assigned to us and that person is known as Single Point of Contact (SPOC). Usually this SPOC remains with us and helps throughout the implementation process.

After collecting the data clint sign this document and then we send this details to the back-end team which is Product Development Team.

INSTANT USER

The Product Development team after getting the Master Data sheets started designing and developing the system according to the need of that particular organization.

And after developing the system back end team creates an Instant User, for Implementation specialist for testing purpose.

The back end team uses a Software Development Methodology (SDM) to develop a particular software. The SDM that is used in the software development methodology is called Software Development Life Cycle. The SDLC have a set of structured activities during development of a software .These are

- 1) Specification
- 2) Design
- 3) Validation
- 4) Evolution.

This is based on the waterfall model with rapid prototyping which is a sequential design process often used in software development process. The development is seen as a flowing downwards steadily. In the Model, one phase has to be finalized before the process can progress to the next phase.

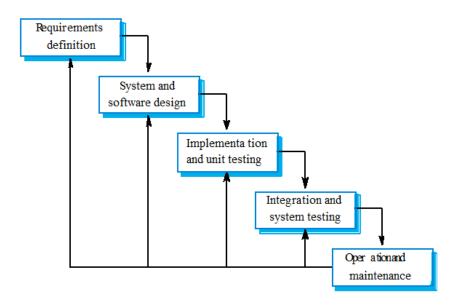


Figure 1: illustration of the water fall model

MERITS OF WATER FALL MODEL

- 1. Dividing the development of a system into phases makes the development process more manageable and it gives the opportunity for control of the application development process.
- 2. The methodology helps to ensure that the specifications are complete and they are communicated to systems development staff.
- 3. The following phase cannot start until the previous has finished. This helps to identify problems with requirement during design and also problems in coding are also identified.

DEMERITS OF WATERFALL MODEL

One problem with the waterfall model is that it does not provide feedback that is commitments must be made at early stage in the process and it is difficult to respond to changing customer requirements.

INTERNAL CHECK/TESTING PHASE

• Internal Check: By using this Instant user we do repeatedly internal check / Testing of the software with the help of support team.

One of the purposes of the testing is to validate and verify the system. Verification means checking the system to ensure that it is doing what the function is supposed to do and Validation means checking to ensure that system is doing what the user wants it to do.

No program or system design is perfect; communication between the user and the designer is not always complete or clear, and time is usually short. The result is errors and more errors. Theoretically, a newly designed system should have all the pieces in working order, but in reality, each piece works independently. Now is the time to put all the pieces into one system and test it to determine whether it meets the user's requirements. This is the best chance to detect and correct errors before the system is implemented. The purpose of system testing is to consider all the likely variations to which it will be subjected and then push the system to its limits.

SYSTEM TESTING

System testing involves testing the system to validate that it meets user specifications and objectives.

System test objectives are:

- 1. To analyze the test results.
- 2. Test the system against users requirements.

The components to be tested are:

- ✓ To test the system to validate it ,that is it should only accepts valid data.
- ✓ Check whether the system is giving the required output.

TESTING STRATEGY

This involves testing the system using different types of system tests that were performed on the system. This is aimed at uncovering errors and measuring the system capability. The following system tests are:

> UNIT TESTING

This is the test in the development process and ensures that each unique path of the project performs accurately to the documented specifications and contains clearly defined inputs and expected results.

Each module was tested to ascertain that it fully performs as expected. For Example: Adding a new drug in particular category of drug.

Checking for availability of drug.

> INTEGRATION TESTING

This involves testing integration of modules. This was done to ensure that modules interactions with each other were working and that integration of the modules making up the system flow smoothly.

For Example: When Nursing station raises the indent for the drug requirement then a Pop up comes immediately in the Pharmacy Module.

> ACCEPTANCE TESTING

This involves testing the system with the intent of confirming readiness of the product and customer acceptance.

For Example: we ourself act as a end user for Acceptance testing for measuring the Acceptability and friendliness with the system.

TEST PLAN

UNIT TESTING:

Test	Test area	Expected results
Module testing	Adding new record	System shid be able to add new records to the database
	Delete records	The system should be able to delete unwanted records
	Update records	The system should update records and save changes made.
	Search records	The system should be able to retrieve relevant records
<u>Test</u>	Test area	required by the user. Expected Results
Integration test	user authentication	valid users should log into the system
	Relationships among modules	The established relationships should work as expected.
il		

Acceptance testing

Testing the system with the intent of confirming readiness of the product and customer acceptance.

<u>Test</u>	Test area	Expected results
Acceptance testing	Interaction of users with the	The user should be able to
	system	use the system with ease

TRAINING

• Training: Then at the client place we start giving Training to the end users, with the help of SPOC.

Training of end users will be accomplished in phased introduction to the new system, focused on building their skills and confidence to use the system effectively in their role.

The goal of training is more than just entering the right data in the right field on the right screen. The goal is to enable users to think logically about how to best use the system in order to maximize the benefits of the system for patients and for the hospital.

During this training period:

- HIS users should be prepared for further training, through understanding of the crucial importance of their participation in achieving the objectives of the HIS.
- Effective HIS training should be organized based on the role of staff in the workflow (management, accounting, doctor, nurses...), not on the features and functions of the system. Target of the initial training IT staff and end users.

IT staff training is focused on the IT personnel who will support and maintain the HIS system. It will cover the administration of users and system, code lists maintenance, detailed overview of the system functionality, organization/planning of work load and support to the users in case of problems in work and critical cases (first level support).

Workshop for end users are focused on classroom training, where trainees will get familiar with the general aspects of the HIS usage, as well as with the specificities related to work process and the manner of using the system by all members of the group. This training is oriented to the practical use of the system, since it is organized in classroom equipped with computers connected to the HIS server. Classroom training could be organized for groups of up to 20 attendees, although the optimal number of attendees is 15. It would be best if the training is organized for users of similar profile and coming from the same department.

PRACTICAL HIS TRAINING – TEST ENVIRONMENT
The training program in this phase is provided in the departments based on the one-to-one approach, in real working conditions. This phase allows end users to immerse more deeply into the work of the system and provide feedback for optimization of its work:
• As users gain experience, they will have much to share on improvements, especially regarding usability and issues they encounter.
• As user's knowledge base grows, they can further be trained to incorporate systems advanced functionalities and to take a look at how workflows and processes can be improved.

PARALLEL-RUN

Parallel-Run: After training is given then software runs on a trial basis that means parallel with their existing system to check the user compatibility, and this stage usually last for 2-4 days.

GO LIVE/ SUPPORT FOR HIS IN PRODUCTION ENVIRONMENT

Go Live: After Parallel-Run phase Go Live stage comes which means all the older system are stopped and only new software / system runs.

This phase encompasses the transfer to the production use of HIS and on-request support provided to end-users, based on the requests for assistance or clarification.

Once the entire staff is trained and 'green light' is received from the hospital management, the hospital is ready for the transfer to work in the real environment, namely the production phase.

When the system enters into the production phase, the entire team, which includes members of the particular hospital, has to be focused on customers and be available to assist in their work and overcome any problem, to respond to any additional requests for the system configuration that would provide a more comfortable and efficient operation of the system.

The involvement of local IT experts is necessary during this phase, besides persons who are specialized in HIS implementation and maintenance. Also, the most advanced users should be identified and encouraged to take a role in providing the support to other HIS users in their immediate surroundings and inspire them to use the system.

It is very important that all the necessary preconditions are met, so that the success of HIS implementation and transfer to work in the production environment, along with the participation in training and use of the system, will not depend on the "general climate" and the willingness of individuals to work in the system.

<u>MONITORING</u>
Monitoring: After Go Live Stage we remain at client place for 2-3 days and check weather system is working smoothly or not or if any user is facing any kind of problem/issue then we need to solve the issue.

FINDING OBJECTIVE 3

CHALLENGES FACED DURING TRAINING AND IMPLEMENTATION

- 1. Acceptance by the end users
- 2. Problem in providing training to staff in night shift
- 3. Lack of user involvement
- 4. Resistance to change
- 5. Poor skills set among users is a hindrance to project implementation.
- 6. Communication barrier is another aspect which must be managed well in order to pass the correct message to other employees in the organization.

LIMITATIONS

- ✓ Available data cannot be shared due to clause of confidentiality.
 - ✓ End-users always keep on changing the requirements.
 - ✓ Communication with the client was a big issue.

FINDING OBJECTIVE 4

INTERPRETATION

After evaluation of all the responses, it is identified that all the employees are satisfied with the new HIS system. The staff is also highly satisfied with the training curriculum but the only recommendation which is suggested that a IT expert should be hired for the hospital IT department for the maintainance of the HIS System.

As the work load and time consumption has also been decreased now. It has become very easier to maintain the Medicine records. The employees now can use the new system with great ease and promptness. Quick search of old data and quick entry of new Medicine or category is done without any hassle. There is now easy availability of past data with great security system at all levels. The work efficiency has been increased in all the departments which is leading to the growth of the organization and also to the effectiveness of the employees in the hospital premises.

Now this becomes much easier to keep track of inventories with regards to the drugs in the store, expiry date, quantity of drugs available based on the categories and their functions.

Now Ordering of drugs is also done using the new system which significantly saves the time and also reduces the workload.

Thus leading to:

- Better quality of patient care
- Improvement of the efficiency of hospital management
- Improvement in information quality
- Reduction in operating costs.

SECURITY MEASURES

Security Performed In HOSPITAL Management System

User Name & Password security implemented so that no unauthorized person can handle any operation without username and Password.

- ➤ Only authorized person can log-on the system.
- ➤ Only authorized person can update the records.
- ➤ Only authorized person—can handle the reservation.
- ➤ Only authorized person can print the report.

It has two kinds of users:

- ✓ Administrator
- ✓ User1

Administrator: He has complete authority (Read, Add, Modify) of operating the software. The User Name and Password provided to the Administrator in this project is:

User Id: Admin

Password: admin123

<u>User1:</u> When this user logs onto the system, he can only view information and other reports. He can generate different reports.

User Id: User1

Password: user123

RECOMMENDATIONS

Regarding structure perspective

- a) Select competent leader for conducting change
- b) Create a clear vision regarding new system
- c) Motivate the employees to accept new system

Regarding people perspective

- a) Arrange awareness programs for employees
- b) Arrange training workshops for employees

Regarding technology perspective

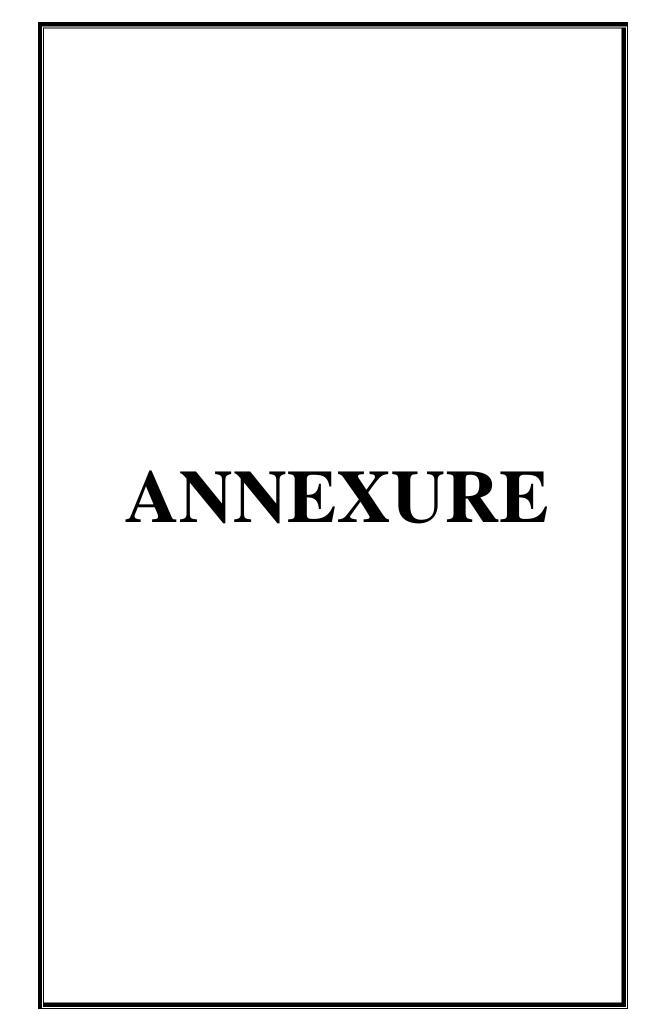
- a) Establish an IT department
- b) Hire IT staff

Regarding process perspective

- a) Motivate employees to participate in process designing
- b) Ensure active involvement of employees in process designing
- c) Employees requirements should be considered
- d) Employee's satisfaction should be assured while designing process.

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Annexure -I

Evaluation of Hospital Information System - Sample Questionnaire Post-Implementation feedback

In this questionnaire, we would like to know about your use of and perception of the HIS in your hospital.

•	A 1		• . •
Α.	A bout	vour	position
		J	1

1)	Do you regu	larly work	with patien	ts in this	hospital?
----	-------------	------------	-------------	------------	-----------

Yes No

2) Have you been working for more than three months in this hospital?

Yes No

Yes No

B. About the Performance of HIS in the hospital

Compared to previous routines, how has the HIS in your opinion changed the performance of the following tasks?

	More diffic ult	Difficult	No chang e	Easie r	Signific antly easier	Dont' know
To enter daily notes has						
become						
To Review the						
medicine details has						
become						
To check the						
availability of stock						

About your satisfaction with the HIS in your department

	Never/ Almost never	Seldom	Most of the time	Always
How often does the system provide sufficient information?				
How often are you satisfied with the accuracy of the system?				
How often is the information clear?				
How often is the system user-friendly?				
How often does the system provide up-to-date information?				

Assessment of the HIS in your department:

	Strongly disagree	Disagree	Neutral	Agree
How much do you agree with				
the				
following statement:				
HIS is worth the time and effort				
required to use it				
The Information System can				
reduce waiting time.				

	Poor	Fair	Good	Excellent
Were you satisfied with the				
training				
All considered, how would you				
rate your satisfaction with HIS				
in your department?				

All considered, to what extent has HIS changed these three aspects of your own department?						
	More Difficult	Difficult	No Change	Easier		
How do you compare the new system with the old system						
The performance of my own tasks has become						
The quality of our department's work has become						
The performance of our department's work has become						
Comments:						

Annexure II : SNAP SHOTS

LOG IN FOR PHARMACY

