

**International Institute of Health Management Research, New Delhi**

**Examination- Jan. 2020**

**Communication Planning and Management**

MM: 70

Times: 3 hrs

**Part-A**

**Attempt any four questions and each question carries four marks (4x4=16)**

- Q1 why we communication? Write the different ways of communication and explain the best method of communication.
- Q2. What is Eclectic Counselling? Explain with examples.
- Q3. Discuss the main elements of health belief model
- Q4. Discuss the main points that we need to give attention while writing official e-mails.
- Q5. Explain the features of a good e- mail.

**Part-B**

**Attempt any four questions each question carries 10 marks (4x10=40)**

- Q1. How Important 'P' process is in strategy making? Discuss.
- Q2. "Your postures, gestures and facial expressions should complement your words when you speak" Comment.
- Q3. What is the importance of Johari Window in a good team? Comment
- Q4. Explain listening as an important communication skill. What are the methods to improve listening skills?
- Q5. "To be successful in today's world it is important to have good inter-personal communication" Comment.

**Part C**

**This part is Compulsory and Carries 7+7=14 Marks**

Badger Mining Corporation, headquartered in Berlin, Wisconsin, is a privately held, family-owned international corporation that produces silica sand for industrial use. Plant operations are in Fairwater and Taylor, Wisconsin; Pahrump, Nevada; and Poland. Badger Mining Corporation employs 183 associates, including advisory associates, leaders, coaches and associates. In 2006, BMC received two national safety awards: The Sentinels of Safety Program Safety Trophy for its outstanding safety records by the Mine Safety and Health Administration and the National Mining Association, and the Safety Achievement Award from the U.S. Department of Labor's Mine Safety and Health Administration and the Industrial Minerals Association—North America.

**The Culture**

High-quality communication practices are part of BMC's mission "to become the quality leader in the industrial minerals industry. According to Mellisa Stafford, training and staffing associate, BMC is committed to environmental responsibility, safety, health, and integrity, while providing a rewarding and enjoyable place to work. BMC uses a flat organizational structure, which fosters greater connections between leadership and associates. According to Stafford, employee empowerment and trust are the results of open communication and caring within the organization.

## **Communication Strategies**

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Communication is key at Badger Mining Corporation. Stafford credits employee communication that begins with orientation and progresses with associates throughout their careers as one of many practices that connect associates in a meaningful way to the operations of the company. Along with typical orientation programming that introduces associates to company policies and procedures, BMC engages associates in numerous evaluation and feedback opportunities, at which time associates provide feedback about how the company is doing. According to Stafford, the company makes a point of acting on the suggestions of associates, because they have insights into the daily operation of the company.

Internal communication is a shared process depending on the information being delivered. Communication within the company is responsibility-driven. For example, benefits information is communicated by human resources; a team of customer relations and public relations associates are responsible for the quarterly company newsletter, “Badger Banner”; the safety team is responsible for communicating safety issues; and the executive leadership is responsible for sharing financial information and strategic direction.

Face-to-face communication opportunities are critical to internal communication success. Team meetings are held twice a year, and every associate attends. These meetings cover everything from benefits to safety information to financial summaries to the strategic direction of the company.

As a mining company, safety is very important. Monthly safety meetings are held at each location, coupled with the annual companywide, day-long safety refresher meeting. Safety teams keep safety in the forefront at each location as well.

The company uses many print and electronic practices to reinforce the face-to-face practices. The newsletter is distributed to associates at all U.S. locations. Some information regarding benefits and HR issues is still sent to employees’ homes because this is where the decision-making about benefits takes place. Announcements are posted in the company plants to alert associates to opportunities. Through the company intranet, associates can access information about each plant facility as well as the employee manual. Company e-mails are used to broadcast information to all employees.

The company also uses an open book management approach; complete financial information (income statements, balance sheets, etc.) is shared with all employees monthly so they are always aware of the financial status of the company. “The associates truly work with a common goal because they understand the mission and values of the company. They know that the success they have in their job translates to the success of the company.”

Q1) How you evaluate the communication strategies of Badger Mining Corporation? Give reasons in support of your evaluation.

Q2) How many gaps can you find out in the communication strategies of Badger Mining Corporation? Give suggestions how they can do well.