

**Institute of Health Management Research**  
**Subject: Principles of Management (602)**  
**Term Exams November 2022**  
**Batch 2022-24**

MM:70

Time: 3 Hrs

**Part- A**

Part- A is compulsory and each question carries 1 mark (10x1=10)

- Q1. What is management?
- Q2 Management is science not art (True/False)
- Q3 Top level managers are responsible for implementation of organizational plans (True/False)
- Q4 Factors in .....environment is under the control of the organization.
- Q5 What is weak organizational structure?
- Q6 Which one is a characteristic of management?
  - a) Is a Social Process.      b) Involves Group Effort.
  - c) Aims at achieving predetermined objectives      d) All of above
- Q7 Write any two principles of Fayol's management out of 14.
- Q8 Write any two features of theory X.
- Q9 Write any two traditional techniques of controlling.
- Q10 Write any two features of good motivation system.

**Part- B**

Attempt any 4 questions each question carries 5 marks (4x5=20)

- Q1. You have been promoted from a managerial position to a leadership position. What changes you will make in your working styles and why?
- Q2. You observe that whatever goals you have set for your organization, it may be difficult to achieve? How will you find out the exact situation? What measures you will take so that the goals can be achieved?
- Q3. Suppose you want to open a diagnostic center, considering present scenario, explain is this the right time to plan diagnostic center? Give reasons to support your answer.
- Q4. Explain Steps in planning process.
- Q5. Draw and explain Matrix organization structure.

**Part- C**

Attempt any 4 questions each question carries 10 marks (4x10=40)

- Q1 Do you think it is always better to link organizational goals with individual goals? Comment.
- Q2. Do you think good leaders can be made? In context of leadership theories and styles give reasons in support of your answer.
- Q3. You observe that employees in your organization are demotivated. What steps you will take to motivate employees at different levels.
- Q4. Explain different steps in staff selection.
- Q5 Explain evolution of management.